



## **Dave P Cooper**

designer/ illustrator

An experienced and proven graphic designer and illustrator having worked with a range of clients across various industries. Skilled in print and digital design, technical and editorial illustration and photo retouch. Adept at managing the creative process with related contributors, I have extensive project management and creative team management experience.



BEFORE



AFTER





BEFORE



AFTER





BEFORE



AFTER





# Print Design - Catalogues

## Panerai



**1 - PANERAI PAM 336 PINK GOLD**  
Office Panerai, France 1860, Rudovic, No. M 212/500, case No. P1800226, Ref. CP 6471. Made in a limited edition of 500 pieces in 2010.  
Fine and rare, large, cushion-shaped, water-resistant, 18K pink gold wristwatch with an 18K pink gold Panerai buckle. Accompanied by the original fitted box, certificate and instruction booklet.  
C. Two-body, solid, polished, screw down transparent case back, screw down winding crown, wire lugs secured by four screws, sapphire crystals.  
D. Black with luminous Arabic numerals and baton indexes, subsidiary seconds dial at 9. Luminous pink gold baton hands. M. Cal. 1950, rhodium-plated, fusées cotes decoration, 19 jewels, straight-line lever escapement, monometallic balance, shock absorber, self-compensating flat balance spring, swan neck microtoner regulator.  
Dial, case and movement signed. Diam. 42 x 42 mm. Thickness 12 mm.

**C 1 D 1-01 M 1 AA**  
\$ 4,000 - 5,000 • SF: 5,400 - 6,500 • € 4,700 - 5,700

10 | SECTION 1



**2 - PANERAI REF. 444P AUTOMATIC TITANIUM**  
Office Panerai, Lumino Marina Panerai, France 1860, Automatic, No. 1157400, Ref. CP 6447. Made in a limited edition of 400 pieces in 2006.  
Fine, large, cushion-shaped, self-winding, water-resistant to 300 meters, titanium military diver's wristwatch with date, 40-hour autonomy and a stainless steel Office Panerai stainless steel bracelet with double deployment clasp. Accompanied by a pouch, 3 straps, a stainless steel double deployment clasp, 3 extra links and a service invoice dated 2/4/2012.  
C. Three-body, brushed, screw down engraved case back, patented winding crown with security lever to wind the watch over underwater, sapphire crystal with optiglass lens.  
D. Black with luminous Arabic numerals and baton indexes, subsidiary seconds dial at 6. Luminous steel baton hands. M. Cal. OP 18 based 1750, rhodium-plated, oil dip penicils and special Panerai decoration, 21 jewels, straight-line lever escapement, monometallic balance, shock absorber, self-compensating flat balance spring, microtoner regulator.  
Dial, case and movement signed. Diam. 44 x 44 mm. Thickness 15 mm.  
Agneau, overall length 120 mm plus 2 links.

**C 1 D 1-01 M 2 AA**  
\$ 3,000 - 5,000 • SF: 2,800 - 4,700 • € 2,300 - 4,000



**89 - ETERNA REF. 808.41 CHRONOGRAPH STEEL**  
Eterna, Eterna-Matic, Cambridge, Ref. 808.41. Made in the 1970's.  
Fine, self-winding, water-resistant to 30 m, stainless steel wristwatch with date, round button chronograph, tachometer and telemeter.  
C. Two-body, polished and brushed, lapped case back, concave lens, screw down case back, sapphire crystal.  
D. Two-tone silver with painted Arabic numerals, outer 15th seconds track with 1-second Arabic numerals, most outer red telemeter scale and black tachometer scale, subsidiary dial for the seconds, 12-hour, 30-minute registers. Black baton hands. M. Cal. 2062, rhodium-plated, 37 jewels, straight-line lever escapement, monometallic balance, shock absorber, self-compensating flat balance spring, microtoner regulator.  
Dial, case and movement signed. Diam. 38 mm. Thickness 13 mm.

**C 1 D 1-01 M 1 AA**  
\$ 1,500 - 2,500 • SF: 1,400 - 2,300 • € 1,200 - 2,000  
To be sold without reserve

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**90 - IWC REF. 3553 PILOT'S WATCH MARK XV STEEL**  
International Watch Co., Schaffhausen, Mark XV Die Fliegeruhr, Automatic, Case No. 309683, Ref. 3253. Made in 2005.  
Fine, center seconds, self-winding, water-resistant, stainless steel aviator's wristwatch with date and a stainless steel IWC link bracelet with deployment clasp. Accompanied by the original fitted box, guarantee, instruction manual and 2 extra links.  
C. Two-body, polished and brushed, soft ton automatic inner shield, concave lens, screw down case back and winding crown, domed sapphire crystal.  
D. Black with white Arabic numerals, triangular and baton indexes, aperture for the date. White steel baton hands. M. Cal. C 7520, rhodium-plated, 21 jewels, straight-line lever escapement, monometallic balance, shock absorber, self-compensating flat balance spring, watch mechanism.  
Dial, case and movement signed. Diam. 38 mm. Thickness 11 mm.  
Agneau, overall length 120 mm plus 2 links.

**C 1 D 1-01 M 1 AA**  
\$ 1,500 - 2,500 • SF: 1,400 - 2,300 • € 1,200 - 2,000  
To be sold without reserve



**120 - GUSTAVE SANDOZ ONYX POCKET WATCH**  
WHITE GOLD  
Gustave Sandoz, Paris. Made circa 1930.  
Rare and fine, 18K white gold, onyx and pearl lapetus Art Deco dress pocketwatch. Accompanied by original fitted box.  
C. Two-body, the bezel and bow 18K white gold, the winding crown a pearl, the case onyx.  
D. Two-tone silver, black Breguet numerals. Blue steel Breguet hands.  
M. Rhodium-plated, 17 jewels, straight line lever escapement, onyx case back, domed sapphire crystal, blue steel flat balance spring, microtoner regulator.  
Movement signed. Diam. 45 mm.

**C 2-32 D 2-35-01 M 3 AA**  
\$ 1,500 - 2,500 • SF: 1,400 - 2,300 • € 1,200 - 2,000  
To be sold without reserve



90 | SECTION 1



**121 - VACHERON GENEVE YELLOW GOLD & ENAMEL**  
Vacheron, Geneva, case No. 15678. Made circa 1880.  
Fine, 18K gold key-wound dress / pendant watch.  
C. Four-body, solid, basins, bezel and back rim decorated with scrolls, needed hands, case back decorated in a multi-color floral motif champagne enamel, hinged engraved gold cowette with engraved center decoration and inscription.  
D. White enamel with painted radial Roman numerals, outer minute ring. Gold Breguet hands.  
M. 17' gilt brass, 12 jewels, cylinder escapement, gilt brass three-arm balance, flat balance spring. Signed on the cowette.  
Diam. 35 mm. Thickness 9 mm.

**C 3 D 3-01 M 3 AA**  
\$ 3,500 - 5,000 • SF: 3,300 - 5,000 • € 2,700 - 4,300



90 | SECTION 1



**40 - UNIVERSAL POLEROUTER SUB AUTOMATIC STEEL DATE**  
Universal Genève, Polerouter-Sub, case No. 84710. Made in the 1960's.  
Fine, tonneau-shaped, center seconds, self-winding, water-resistant, stainless steel diver's wristwatch with date.  
C. Three-body, polished and brushed, screw down case back and crown, graduated bidirectional rotating black bezel for the decomposition line.  
D. Black with luminous baton indexes, outer minute/seconds track, aperture for the date. Luminous steel dagger-like hands.  
M. Cal. 149, rhodium-plated, 25 jewels, fusées cotes decoration, straight line lever escapement, monometallic balance, shock absorber, self-compensating flat balance spring, gold micro rotor.  
Dial, case and movement signed. Diam. 40 mm. Thickness 12 mm.

**C 1-3 D 1-01 M 1 AA**  
\$ 1,000 - 2,000 • SF: 900 - 1,800 • € 800 - 1,400  
To be sold without reserve



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**41 - OMEGA REF. 145022 SPEEDMASTER PROFESSIONAL CHRONOGRAPH STEEL**  
Omega, Speedmaster Professional, No. 32208183, Ref. 145022-74. Made in 1974.  
Fine, water-resistant, stainless steel wristwatch with round button chronograph, registers, tachometer and a stainless steel Omega link bracelet with deployment clasp.  
C. Three-body, polished and brushed, antimagnetic iron dust cover, screw down case back with logo and engraved "First Watch Worn on the Moon, Flight - Qualified by NASA for All Manned Space Missions". Tachometer graduation on the black bezel to 500 UPH, five lugs.  
D. Black with luminous baton indexes, subsidiary sunk dials for the seconds, the 12-hour and 30-minute registers. Luminous white baton hands.  
M. Cal. 861, copper-colored, 17 jewels, straight line lever escapement, monometallic balance, shock absorber, self-compensating flat balance spring.  
Dial, case and movement signed. Diam. 42 mm. Thickness 13 mm.  
Agneau, overall length 190 mm.

**C 3 D 3-01 M 3 AA**  
\$ 1,000 - 2,000 • SF: 900 - 1,800 • € 800 - 1,400  
To be sold without reserve

**182 - BUCHERER BALL WATCH SILVER AND ENAMEL**  
Bucherer, Solothurn, Made circa 1930.  
Fine, starting silver and enamel Art Deco ball-shaped pendant watch with a 32 cm gold and starting silver chain with 13 ornamental and 26 gold sections.  
C. Three-body, spherical, blue guilloché enamel with floral decoration.  
D. Satine silver with embossed yellow gold Arabic numerals, outer minute track, yellow alpha hands.  
M. Cal. 1021, rhodium-plated, 17 jewels, straight-line lever escapement, monometallic balance, blued steel flat balance spring, roller regulator.  
Dial, case and movement signed. Diam. 20 mm.

**C 1-2 D 1-01 M 2 AA**  
\$ 1,500 - 2,500 • SF: 1,400 - 2,300 • € 1,200 - 2,000  
To be sold without reserve

**183 - MOVADO DRESS WATCH GOLD & ENAMEL**  
Movado, Swiss, No. 34974, case No. 16622, Ref. 5420. Made circa 1920.  
Fine and elegant, thin, 18K yellow gold and cloisonné enamel, hinged dress watch.  
C. Three-body, solid, bezel decorated with white and translucent blue enamel ring, hinged case back with color blue transparent guilloché enamel (inspired by the image of 2 horse heads, outer rim with white enamel ring).  
D. Broiler engine-turned gold and silver with black painted Arabic numerals on a plain reserve, outer minute track. Blued steel hands.  
M. 10 1/2", rhodium-plated, oil-dip penicils decoration, 15 jewels, straight-line lever escapement, monometallic balance, 4 adjustments, Breguet balance spring, roller regulator.  
Dial and movement signed, numbered on the case.  
Diam. 47 mm. Thickness 8 mm.

**C 1 D 1-01 M 2 AA**  
\$ 5,000 - 7,000 • SF: 4,700 - 6,900 • € 4,000 - 5,500

(detail of the dial)

(detail of the dial)

130 | SECTION 1

**212 - FRANCK MULLER REF. 2851 RM CP MINUTE REPEATER PERPETUAL CALENDAR YELLOW GOLD**  
Franck Muller, Geneva, Minute Repeater - Perpetual Calendar, No. 05, Ref. 2851 RM CP Made in the 2000's.  
Very fine and very rare, tonneau-shaped, carved, automatic, minute-repeating 18K yellow gold wristwatch with perpetual calendar, moon phase and an 18K yellow gold Franck Muller buckle.  
C. Two-body, solid, polished, case back with 4 screws in the band, sapphire crystal.  
D. Two-tone silver with painted radial Arabic numerals, guilloché ring disk for the day, week, the leap year, aperture for the moon phase. Blued steel hands.  
M. Cal. 2802, rhodium-plated, fusées cotes decoration, 32 jewels, straight-line lever escapement, monometallic balance, shock absorber, self-compensating Breguet balance spring, swan-neck microtoner regulator.  
Dial, case and movement signed. Diam. 36 x 45 mm. Thickness 12 mm.

**C 1 D 1-01 M 3 AA**  
\$ 40,000 - 60,000 • SF: 38,000 - 55,000 • € 31,000 - 47,000

(detail of the case back)

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**78 - PATEK PHILIPPE REF. 5970 PINK GOLD**  
Patek Philippe, Geneva, movement No. 3047754, case No. 4274676, Ref. 5970 R. Sold November 19, 2005.  
Very fine, automatic, water-resistant, 18K pink gold wristwatch with square button chronograph, register, perpetual calendar, moon phase, tachometer and an 18K pink gold Patek Philippe deployment clasp. Accompanied by the original wooden box, Certificate of Origin, setting pin and booklets.  
C. Three-body, solid, polished, concave bezel, curved and fluted lugs, transparent screwed down case back, sapphire crystal.  
D. Matte silver with applied pink gold footed baton indexes, subsidiary dials for the seconds, the 24 hours, the 30-minute register and the leap year, graduation for the days of the month, minute/seconds track and tachometer scale, outer 15th seconds track, aperture for the day of the month, the month and the moon phase. Pink gold baton hands.  
M. Cal. 29-70155, stamped with the Seal of Geneva quality mark, rhodium-plated, fusées cotes decoration, 24 jewels, straight-line lever escapement, Gyromax balance adjusted to half, gold, gold-toned and position, shock absorber, self-compensating free-sprung Breguet balance spring.  
Dial, case and movement signed. Diam. 40 mm. Thickness 12 mm.

**C 1 D 1-01 M 3 AA**  
\$ 90,000 - 140,000 • SF: 85,000 - 130,000 • € 70,000 - 110,000

(detail of the movement)

150 | SECTION 1

**78 - PATEK PHILIPPE REF. 5970 PINK GOLD**  
Patek Philippe, Geneva, movement No. 3047754, case No. 4274676, Ref. 5970 R. Sold November 19, 2005.  
Very fine, automatic, water-resistant, 18K pink gold wristwatch with square button chronograph, register, perpetual calendar, moon phase, tachometer and an 18K pink gold Patek Philippe deployment clasp. Accompanied by the original wooden box, Certificate of Origin, setting pin and booklets.  
C. Three-body, solid, polished, concave bezel, curved and fluted lugs, transparent screwed down case back, sapphire crystal.  
D. Matte silver with applied pink gold footed baton indexes, subsidiary dials for the seconds, the 24 hours, the 30-minute register and the leap year, graduation for the days of the month, minute/seconds track and tachometer scale, outer 15th seconds track, aperture for the day of the month, the month and the moon phase. Pink gold baton hands.  
M. Cal. 29-70155, stamped with the Seal of Geneva quality mark, rhodium-plated, fusées cotes decoration, 24 jewels, straight-line lever escapement, Gyromax balance adjusted to half, gold, gold-toned and position, shock absorber, self-compensating free-sprung Breguet balance spring.  
Dial, case and movement signed. Diam. 40 mm. Thickness 12 mm.

**C 1 D 1-01 M 3 AA**  
\$ 90,000 - 140,000 • SF: 85,000 - 130,000 • € 70,000 - 110,000

(detail of the movement)

150 | SECTION 1



# Shepherd

Creating  
world class  
environments  
for future  
science and  
research

**Exceptional technically complex solutions**  
These achievements include outstanding air tightness levels 1,100 times tighter than applicable building regulations at four times the pressure, a necessity in recelling barrier and air pressure control.

Given the challenges of working to such a unique design brief, combined with the need for flawless accuracy and total design compliance, project success can be largely attributed to our client and supply chain collaboration.

**Pioneering new ways of working**  
Working together as 'Team Pirbright' saw our team 'step into the scientists' shoes.' In another UK first, before full construction commenced, our project team built its own separate research and development facility on site. This took the form of a full replica of a category 4 laboratory to test the proposals prior to construction and to interrogate the design solutions through to a full cause and effect, all to guarantee certainty of delivery and a zero failure approach for the final build.

We delivered this high-performance building in January 2014 ahead of programme and within budget.

**Key Facts:**

- Project size: 11,045m<sup>2</sup>
- Project value: £100m plus
- Air tightness: 1,100 times tighter than building regulations
- One of the world's most advanced containment labs

**"The unique one team approach of Team Pirbright has ensured co-operation and collaboration between Shepherd and The Pirbright Institute. The legacy that all members of the team have left to the nation is a magnificent building that will be one of the world's great centres of virus research."**

**Dr Michael Johnson**  
Head of Engineering and Estates at The Pirbright Institute

## Who are we?

We create, engineer and manage environments that work brilliantly.

It doesn't matter where the challenge comes from, we find unique answers in the most demanding situations; initiatives that are of national importance, and projects that are groundbreaking and unexpected. We will not rest until we find the right answers. And this is why our clients know they can trust us.

Why do we do this? Because, in the end, by pushing ourselves to be smarter and better we can make a positive difference to how people live, work, and thrive. Because we believe in contributing to the world we live in through the creation and management of ingeniously practical spaces.

**Here are just some of the projects in our science, research and health portfolio....**

- The Pirbright Institute
- CEB Cambridge research and teaching building project
- Imperial Cancer Centre - Cancer Research UK
- Danesh Imaging Centre - Imperial Medical Research Council, GSK
- Cancer Studies - University College London
- Tropical and Infectious Diseases - University of Liverpool
- Interdisciplinary Biocentre (IMB) - East Trading Ltd
- The Stewart Stockman Building, Weybridge - CEFA
- Health and Safety Laboratory, Buxton - Investors in the Community Ltd (PFI)
- MSC Cambridge - Medical Research Council
- Bioscience Department Refurbishment - University of Leeds
- Queens Centre for Oncology and Haematology - Hull & East Yorkshire Hospitals NHS Trust
- MSC Harwell - Medical Research Council
- Manchester Molecular Imaging Centre - Christie Hospital NHS Trust
- Astra Zeneca - RA Building and PS&D Building
- City Labs - Former Royal Eye Hospital
- University of Manchester - John Dalton Building
- Manchester Royal - Clinical Science Building
- Glaxo Barnard Castle
- FERA
- CEU Building - Leeds University
- Biochemical and Natural Sciences Building - York University
- James Cook University Hospital
- Firanga Hospital
- North Tees Hospital

We are also part of The Shepherd Group so we have the ability to call upon our wider business companies such as The Portakabin Group who deliver tailored modular solutions for the healthcare sector when urgency of accessing facilities is of critical importance. Employing over 3,200 people, The Shepherd Group is one of the largest family owned businesses in the UK and operates in national and international markets.

# GHOST

EXTENDED  
WHEELBASE



"For Ghost Extended Wheelbase we set out to emphasise the air of calm confidence and discretion achieved through the thoughtful balancing of attributes so typical of Rolls-Royce: An interior awash with natural light, coexisting occupants in luxury yet shielding them from the hustle and bustle outside."

**Alan Sheppard, Interior Designer**

Alan Sheppard, Interior Designer

[illegible]

"In Ghost we engineered a car with outstanding refinement and dynamic ability and it was important this was not lost in the development of Ghost Extended Wheelbase. I can confidently say we achieved this fundamental aim: performance is astonishing and the difference in driving dynamics almost imperceptible."

Helmut Riedl,  
Engineering Director



The engineering behind Ghost Extended Wheelbase has been so successful that it's raised these principles further than ever before. It's what we call *the car that you wouldn't think twice about driving yourself.*

While extra space gives an even more rewarding ride for occupants, the chassis retains its poise, delivering a totally different feeling to Ghost Extended Wheelbase drivers. Power is directed in an effortless and seemingly endless way, with the latest in car technology being easy to hand.

Ghost Extended Wheelbase is powered by a new twin turbo charged V8 engine, which makes the car feel effortlessly on an indulgent air suspension system for fearless ride and handling.

Travelling from 0-62 in just five seconds, and with a top speed limited to 155 mph, Ghost Extended Wheelbase can impressively deliver in terms of its performance. Power is transmitted abundantly through an eight-speed automatic gearbox.

at least 1.5m). Despite the limited space, the double-widefront front suspension and multi-link rear suspension play a role in the equisafe ride in G-Class Extended Wheelbase. The front suspension is a torsion bar with four cornered air-suspension systems, and electric variable damping to ensure the car is as comfortable as possible. The rear is a double wishbone, also electronically damped by the vehicle's exclusive controllers.

Inside, the air suspension system is so sensitive that it can detect and react to the movement of the car's body in response to the movement of a single rear passenger from one side of the rear seat to the other. A complex computer system reacts to these inputs from the sensors and adjusts the air pressure in the

The slightest imperfection has no place in a Rolls-Royce interior. Consequently, multi-grade high-grade hides are used in each of the extended wheelbase seats. Leather is used throughout the interior, and the stitching through it is then naturally dried by being sent through a steam tunnel, which softens the grain and delivers a contemporary feel to the leather.

Each leather component is precision cut by laser, then hand finished using traditional upholstery techniques before being sent to the final assembly stage. The leather is then cradled in position by their creation.

At least 120 different wheelbase wood-panels have been tested. The wood used in the car has a grain of veneer, combining the

Each Roll-Berby passes through up to 60 pairs of hands before leaving Goodspeed in its final form. The hands are those of carpenters and technicians who spend 20 days and undertake 1,000 individual operations to create each Roll-Berby. The operations are so complex that Roll-Berby has been seven days being painted and hand polished to perfection, the first of five stages that start with a blank, unadorned piece of wood. The second is the application of a clear lacquer. This is followed by a layer of primer, colour coat and two layers of clear lacquer. The body is then sanded between each layer and hand-polished for five hours after the application of the final coat.

Each Extended Wheeler comes in 12 different finishes, and can be customised by an optional Silver Satin finish.



## The London Clinic Cancer Centre

London

### Hospitals



### New state-of-the art private cancer treatment hospital officially opened by H M Queen Elizabeth II in early 2010.

An eight-storey, concrete frame new build, with three storeys below ground and five above; this centre provides radiotherapy, chemotherapy, haematology, transplant facilities, as well as other specialist oncology services and is staffed by some of the UK's most eminent consultants.

It also houses a Cyberknife Robotic Radiosurgery system and two x 100 tonne LINAC Linear Accelerators.

The elevations are a mixture of traditional brick and stone, with glass and aluminium cladding. To reduce construction time on site, much of the work was pre-fabricated off site and this includes two prefabricated service modules to distribute the heating and ventilation systems vertically in the building.

The works also included refurbishment of an existing Grade II listed building to form consultancy rooms and the Chairman's Flat on Devonshire Place.

Because of the restrictive size of the site, Ledite Blocks were imported from the USA and used for the radiation shielding technology. These are twice as dense as traditional concrete but use less physical space.

With 47 individual rooms and 22 day care pods, this 7,500m<sup>2</sup> eightstorey purpose built centre represents a total investment of \$70m in the future of cancer care. The storeys located below ground level have TV screens located in the walls of the public areas linked to cameras showing live footage from nearby Regents Park.

### KEY INFORMATION

#### Client:

The London Clinic

#### Contract Value:

\$35m

#### Contract Period:

84 weeks

#### Architect:

Anshen + Allen

#### QS:

Davis Langdon

#### M & E:

SES

#### Structural:

Alan Baxter Associates

#### Contract Type:

Design & Build

#### Awards:

Building Better Healthcare 2010 - Highly Commended - Best Hospital Design & Best Interior Design  
Performance Beyond Compliance (Considerate Constructor 2009)

**Shepherd**

Ingenuity Applied

## Shepherd

### Project Case Study:

## The Headrow

#### Challenges

A total of 3km of heavily congested services within the ceiling void of an existing building. Over 90% of the horizontal services distribution was modularised, however, this was not straightforward due to complex co-ordination challenges with existing and new steelwork within the service zone. Extensive use of 3D modelling was required to overcome these challenges. Logistical challenges of delivering large numbers of modules to the centre of Leeds out of normal working hours required careful planning and management. A difficult mounting surface required the innovative use of a wire hanging system for suspending themodules.

#### Benefits

We were able to save over 20,000 hours from the site programme by carrying out the works off site to an excellent quality standard. Reduced labour at this city centre site resulted in reduced emissions and carbon footprint as a direct result of minimising the number of material deliveries and daily personnel commutes. The achievements of modular methods of construction on this project supported Wates with winning the innovative project of the year award from Constructing Excellence in 2009.

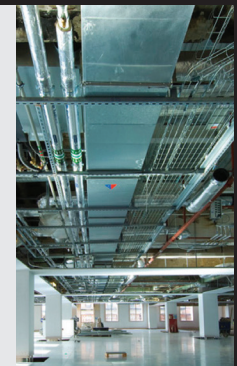


Issue Date: 26/11/2009 - Ref Number: SP-PCS-004\_A



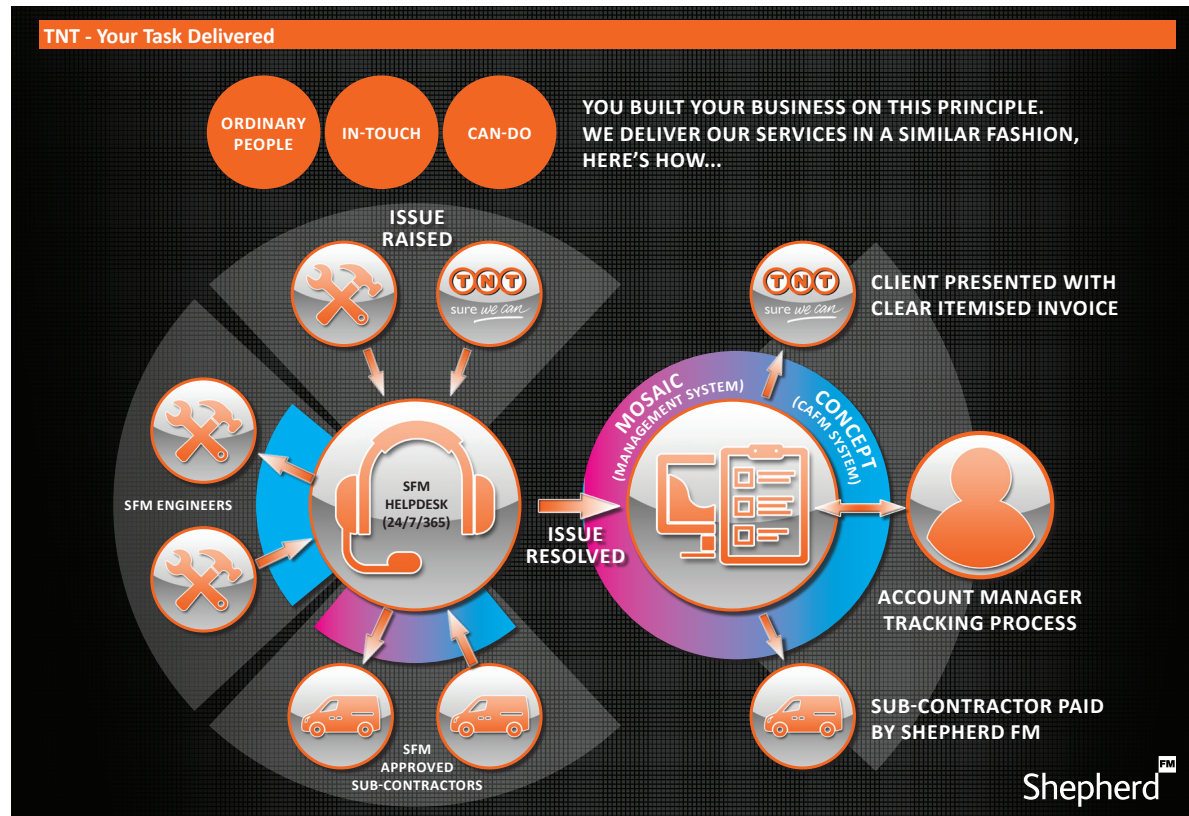
#### Project Data

Location: City Centre, Leeds  
SES Unit: Northern Division, Unit N1  
Channel: Wates  
Sector: Commercial - Offices  
Project: Refurbished multi-story office block  
Modules:  
- 400 3D FCU Modules  
- 100 2D Modules  
- Packaged Boiler House  
Services:  
Heating and Chilled Water  
Pipework, Condensate Drainage, Valvesets, Fan-Coil Units, Electrical  
Containment and Ventilation.  
All equipment within packaged boiler house.



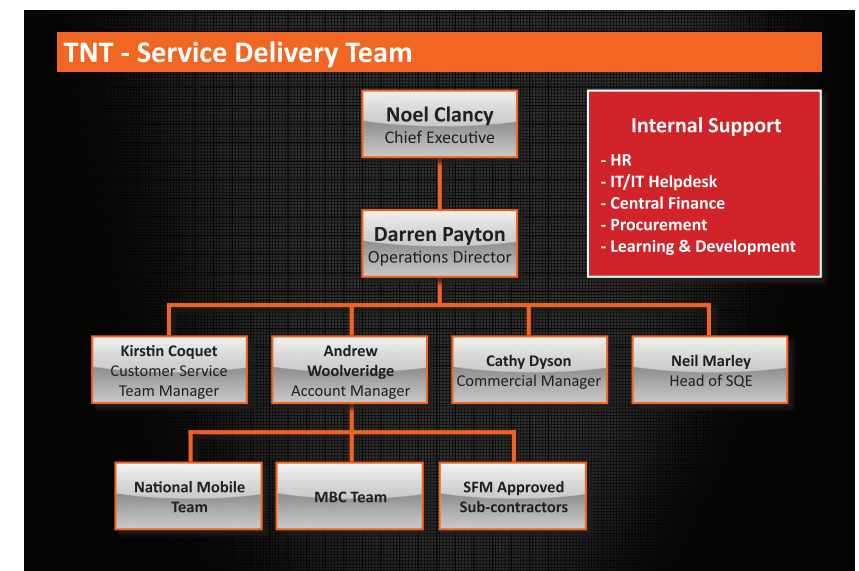
**PRISM**

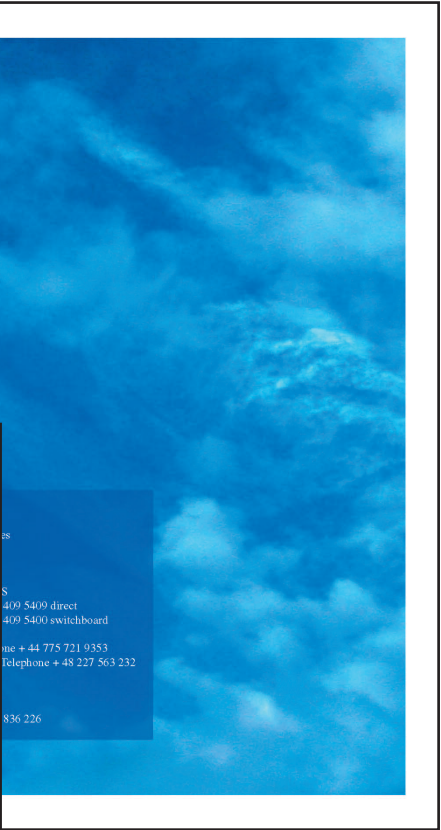
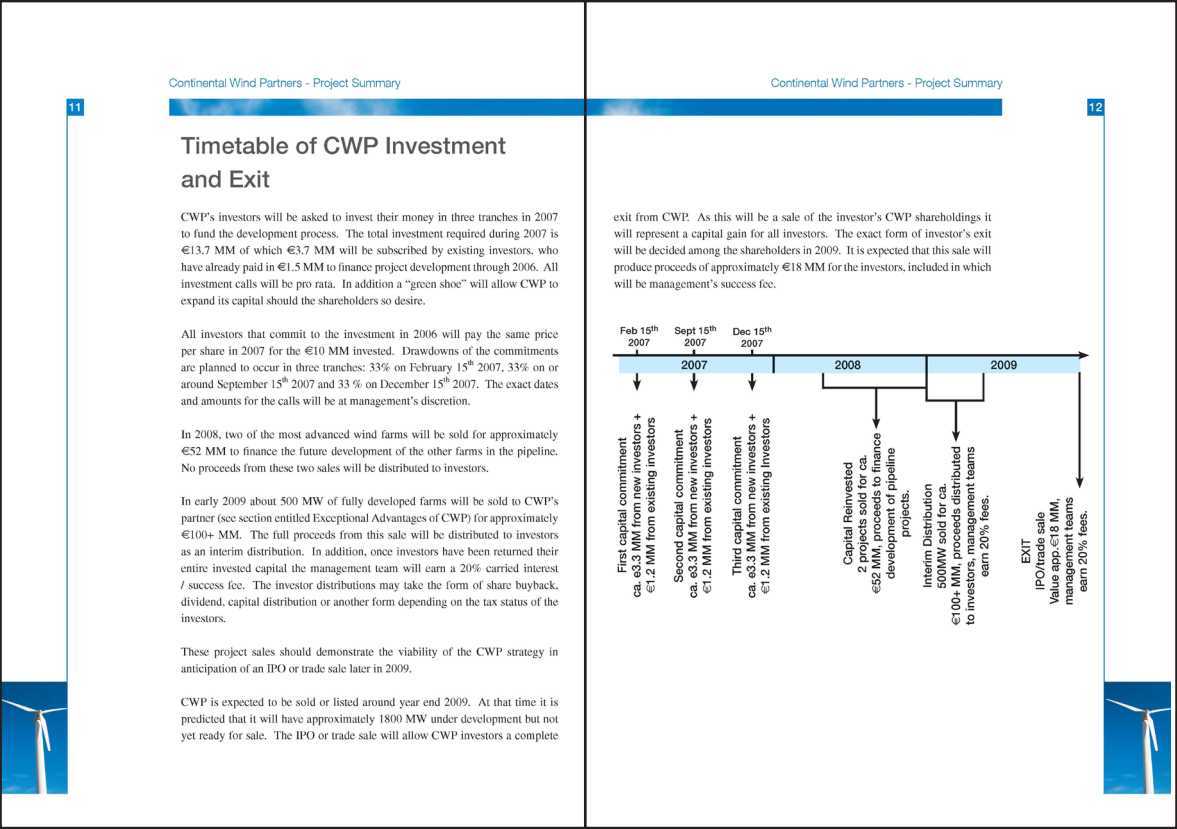
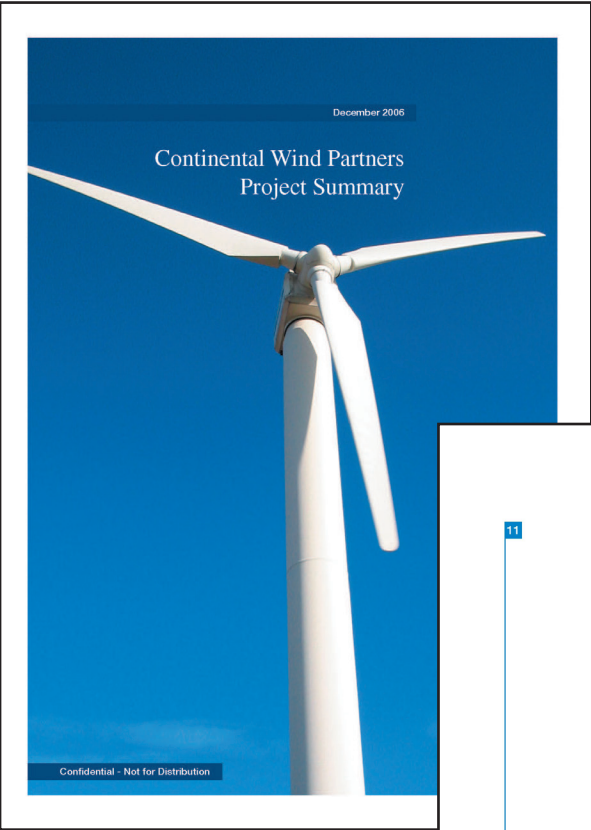




### Assurance Compliance Tool (ACT)

FEATURE	BENEFIT
Electronic storage of statutory certification	Removes paper storage requirement off site Easy report generation via dashboards Evidence based auditability Total overview and control Traffic light system Statutory compliance Peace of mind
Auto-notification	Automatic e-mail reminders for actions required, remedial works and works completed Early warning of testing due Mitigates risk in advance
Web access	Users can access anywhere via secure password Robust and secure hosting by Shepherd Desk top auditability
Open protocol	You own the data and the access Data is confidential and secure
Actions assigned	Traceability Accountability Automatic e-mail reminders Automatic escalation
Incident tracker	Plan, assign and track responses Auditability Notification to key stakeholders
Environmental	Accreditations Meter readings Waste transfer notes
Modular design	Modules can be added for any process that requires collation and time critical updates e.g.: Permit to work, Risk Assessments Training certificates Sub-contractor management Fleet management Event management







## Information Memorandum

CONFIDENTIAL



achieve success on the large market in these countries as well as other former Soviet republics (Kazakhstan, Latvia, Estonia etc.). At the time Krevox is discussing major contracts with three large cities in the region. Krevox foresees this geographical expansion requiring circa €3 mm in investment for establishment of six service and sales offices which will produce €8 mm per annum in additional engineering and equipment sales within 3 years time.

**Sector Expansion in the Potable and Process Water Business.** Krevox believes its solutions can be used in many industrial sectors that it does not yet have references in such as the oil and gas industry (see below regarding process water) military, paper, baking, maritime etc. If the JV partner brings such introductions / references Krevox can begin to service these industries in all of its countries of operation. The expansion of engineering services requires limited additional working capital, rather a patent market development process. However, when combined with an outsourcing agreement additional investment is required.



**Treatment for Oil and Gas Drilling Industry.** Krevox has already entered into exclusive negotiations for a preliminary outsourcing (BOO) agreement with one US gas company which is searching for shale gas in Poland. Under this preliminary fifteen year agreement Krevox is responsible for treating all the drilling's process water at a price per cubic meter treated. With additional capital of approximately €20 mm and the support of a JV Partner, Krevox believes it could quickly sign up circa ten oil and gas companies and establish itself as an industry leader in this region.

**Sludge treatment / waste to energy.** Krevox has successfully introduced to Poland a technology for wastewater sludge treatment. Of the 17 sludge treatment plants in Poland, Krevox's boasts the best operating / performance data and as such 16 Polish municipalities and 10 foreign ones have recently approached Krevox about the possibility of installing the Krevox designed technology in their city. Recently, the town of Torun announced that a Krevox designed technology had been chosen for its sludge treatment facility. The Krevox technology produces high calorific dry granulate to fuel cement kilns and possibly the power sector. In Poland, 70% of sludge is currently stored onsite at municipal wastewater companies. According to EU law this procedure must cease by 1/1/2012. Krevox sees an opportunity both to design and construct over 10 such sludge treatment systems within the next 5 years. An additional opportunity may arise in the BOO model, where Krevox could build the plants, own and operate them charging the gate fee and receiving revenues from the sale of granulated product to the cement industry. For such strategy, Krevox would need significant upfront capital (circa €3.5 mm per unit).

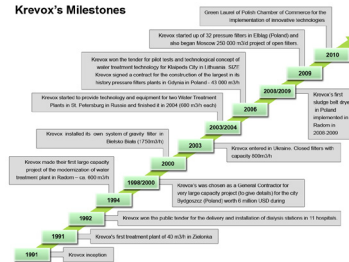
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### HISTORY

Krevox was founded in 1990 by Tadeusz Kręglewski and he has grown the potable and waste water engineering / equipment supply business to over €10 mm in annual sales without the help of any external parties or material external funding.

Among the highlights of Krevox's growth are the following:

### Krevox's Milestones



Krevox is headquartered in Poland and has focused most of its business on this market though since 2002 it has expanded beyond Poland – mostly to Russia, Ukraine and Lithuania where it has won substantial contracts.

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### MARKETS

#### Legal Environment

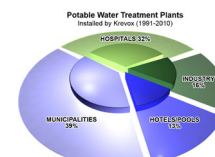
Krevox operates in markets highly influenced by regulation. Water quality has become a public and legislative priority, and this is especially driven by the current catch up in the post Soviet states to EU water and waste water quality standards. Infrastructure installed prior to the mid 1990s is inefficient and cannot ensure stable water quality meeting the required standards.

Krevox is skilled at mastering the legal / procurement process of municipal procurement and has well established routines that allow it to rapidly solve municipal problems within the fairly rigid context of tendering and EU procurement procedures.

#### Market Segmentation

The Company's main market over the past 5 years has been municipal, with a particular focus on large and medium sized municipalities. It is the dominant force in that sector in Poland with a 40% market share in towns of over 100,000 population. Krevox also has significant experience in the industrial / commercial sector. These industrial clients – such as hospitals – have been less relevant from the volumes perspective but are very important as a reference due to their high water purity requirement. The charts below show the volume and value of Krevox's sales in different market segments, according to Krevox's reference list.

<http://www.krevox.com.pl/reference/strona-widzialna-wody>



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The most important segment for Krevox - municipal market - will be strong for the next several years due to ongoing heavy investments in water and wastewater infrastructure driven by the enforcement of EU regulations. It is not expected to diminish.

#### Geographical Distribution of Sales

The dominant market for Krevox is Poland, but since 2004 export sales have gained in importance. This trend results from a strategic decision taken by the Company's owner and CEO in 2002 to start the marketing and sales effort in the former Soviet republics, in particular Russia and Ukraine. After the marketing activity, Krevox has realized sales to Ukraine and Russia and is beginning to work in Lithuania, and now has a very good reputation and strong relations in these countries.

The situation with export sales shows rapid growth with high margins, but high volatility of revenues resulting from involvement in few large contracts which require long preparation.

The former Soviet Union markets have huge expansion potential due to their size and underdevelopment, and Krevox is well positioned to penetrate them because of the well known, high-quality, beachhead it has already established there. The Company bids always with local partners and only for large and highly profitable contracts on these markets. To date these export sales contracts have been intermittent but with the assistance of a global JV partner Krevox believes it can turn these into a recurring revenue stream worth at least €8 million per annum within 3 years and €20 million per annum within six years time. Additionally, it would allow the Company to develop a pipeline of both large and medium sized contracts which would smooth the revenue stream from export sales.

Krevox's Geographic Sales from 2006 through 2010 (PLN)



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and declined to PLN 1.1 mm in 2009.

During the last 3 years, over 95% of sales of products and services came from water treatment stations, with a notable growth of the "Open PWTS" category which increased from only 6% of revenues from products and services in 2007 to 50% in 2009 (the share of the other category of PWTS – "Closed" – declined from 91% to 45% during these 3 years). Revenues from other products and services stayed around 3-4% each year.

#### Contract Implementation

In most municipal contracts Krevox acts as a subcontractor of a general contractor responsible for the upgrade of the municipal water system. The role of Krevox may be limited to the supply of technology (all documentation, selection and delivery of equipment), and engineer's supervision of the installation process or it may be responsible for turnkey installation of the water treatment system. In the first option, Krevox is represented by an engineer supervising the installation, in the latter –

Krevox needs to also provide the installation staff or subcontract the installation work to a proven firm who acts as the Company's subcontractor. Krevox has experience with all the above scenarios and is prepared to handle the projects in the appropriate way.

Krevox's revenue model is based on one-off contracts for delivery and installation of equipment and its revenue has a very small recurring component. Large contracts may last over a period longer than 1 year (usually 2 years) so they may provide some future backlog for but there is very little of real recurring nature: generally only service contracts and sales of spare parts (which have little relevance for Krevox's operations being less than 3% of total sales). As a result of such revenue model, Krevox experiences substantial volatility of revenues and profits from year to year, which increases as the company acquires larger and larger contracts (due to their heavy impact on total revenues and possible delays in the tender or financing processes).

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#### Liabilities and Equity

Krevox is financed predominantly by equity (precisely: by retained earnings) which accounts for 50% of the balance sheet (PLN 4.8 mm). Over the last 5 years, the Company did not pay any dividends, but retained all earnings. Long term liabilities reached in 2009 PLN 389 K (3% of balance sheet) and short term liabilities and reserves - PLN 4.9 mm (41%).

As of 2009, the Company was practically debt free, so that its financial liabilities consisted only of leases used to finance purchases of vehicles in that year. Total long and short term portion of leases reached PLN 400 K (3% of total liabilities and equity).

Trade payables at PLN 2.9 mm accounted for 24% of the balance sheet in 2009, tax, social security and similar dues were PLN 646 K (5%) and other liabilities (almost exclusively warranty deposits received from subcontractors) were PLN 1.1 mm (9%). Reserves and special funds were at less than 1% of balance sheet, and deferrals and accruals (inter-period settlements) – just over 1%.

#### Financial Ratios

Years	2005	2006	2007	2008	2009
Inventory turnover (days)	18	32	26	223	59
Receivable turnover (days)	89	53	135	75	21
Payable turnover	117	76	152	210	44
Current ratio	1.1	1.2	1.1	1.9	2.1
Quick ratio	1.0	0.8	0.9	0.4	1.1
Total liabilities/Total assets		79%	89%	78%	44%
Financial liabilities/Equity	0%	28%	0%	16%	6%
ROE	48%	17%	43%	144%	42%

The company has reported a large improvement of profitability in the 2007-2009 period as compared with 2006. ROE hit a stunning 144% in 2008 before declining to 42% in 2009 and ROA reached a high of 16% in 2008, before declining to 6% in 2009 (the declines in 2009 resulted both from the sharp increases in equity and total assets and lower net profits). EBIT margin and net margin have been discussed earlier in the "Income Statement" section).

Leverage has always been very low at Krevox. Financial debt (including financial leases) never exceeded 28% of equity (in 2006) and was as low as 9% in 2009 (in two of the 5 years under analysis debt was 0). Total leverage was in 2009 at 44% after a substantial drop from 78% in 2008 and 89% in 2007. This indicates that if needed, Krevox can use credit lines at the suppliers to finance its operation.

The Company had safe liquidity levels. Current ratio was in the 1.1-1.3 range during 2005-2008 and strongly improved to 2.1 in 2009, whereas quick ratio reached 1.1 in 2009. In the 2005-2007

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## A web-based solution to all your reporting needs



Max.net is a technology partner of HouseMark in the delivery of Benchmarking Solutions for the UK Social Housing sector.

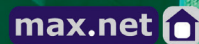


**Hosted Reporting Solutions for Housing**

Improving performance and effectiveness is what counts. Current reporting solutions are inadequate and complex. The social housing sector requires an easy-to-use solution designed to meet its needs, not adapted from elsewhere.

Max leverages the latest Microsoft (tm) technologies to provide an always-on and maintenance-free solution via a monthly service fee.

- Replace spreadsheets and reduce effort & duplication
- Minimise data entry & improve data quality
- Improve access to information at point-of-need
- Generate accurate & meaningful reports
- Reduce costs.



Tel: 0870 165 1418  
email: [info@max-house.co.uk](mailto:info@max-house.co.uk)  
[www.max-house.co.uk](http://www.max-house.co.uk)



Reporting is now a key activity for Housing Associations and Max is designed to ease the reporting burden, regardless of the systems in use today.

Max is a hosted web-based service designed to ease the collection and reporting of information via the Internet.

- Input of data from multiple sources
- Validation and storage in a dedicated reporting warehouse
- Generation of purpose-built and standard reports
- Office-based and remote access
- Versions can be tailored to meet specific reporting needs - management, regulatory, benchmarking and performance
- Available in days and maintained to agreed SLA's
- Requires no IT assets other than a PC and Internet access
- Saves time, money and dependency on internal IT resource.

**Max BM**

Whether for efficiency or best practice needs, Max for Benchmarking (BM) enables larger Housing Associations and Authorities to gather and compare performance and benchmark data from across their estate.

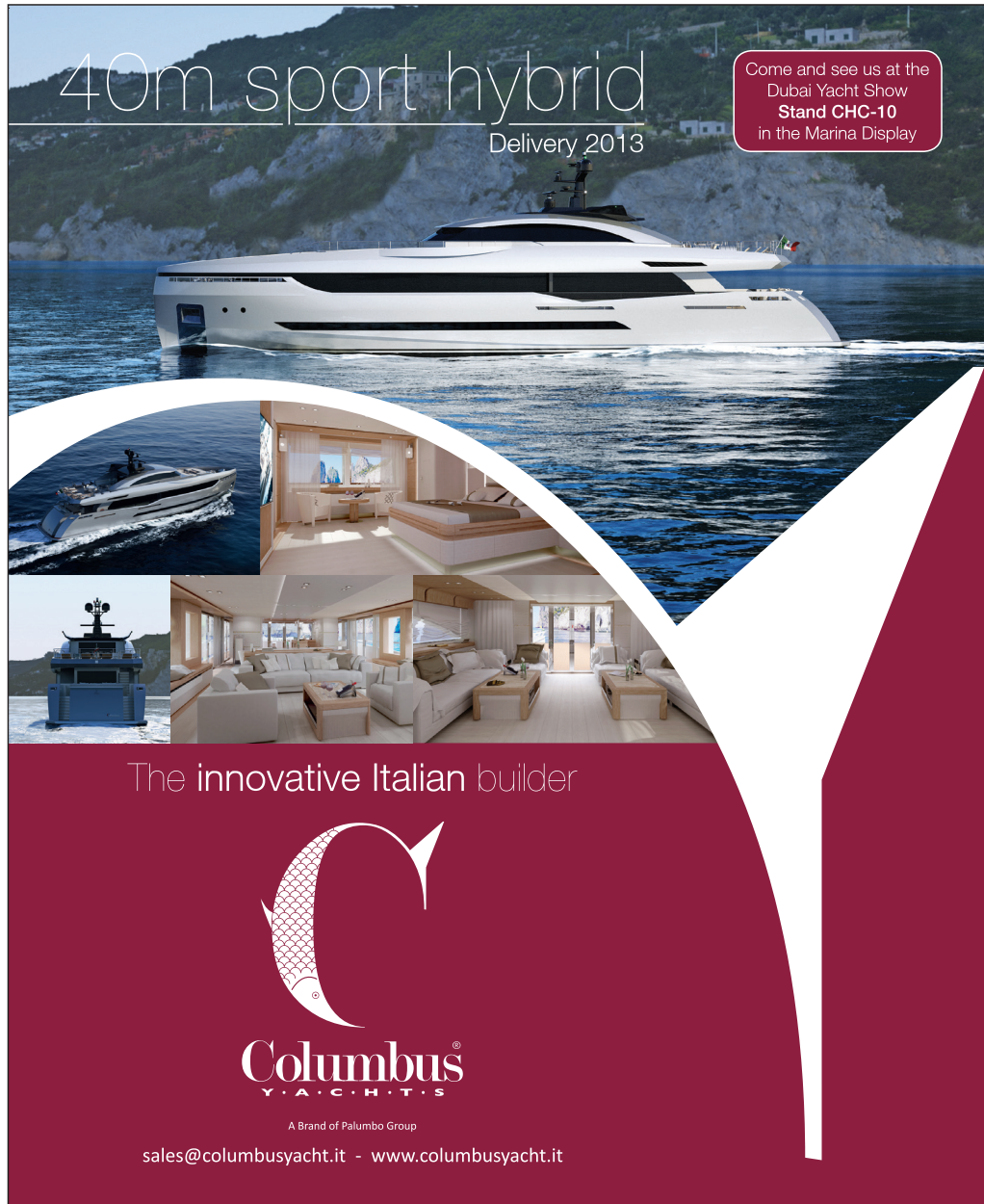
- 24/24 and 7/7 access via the Internet
- Data can be manually input or extracted from existing systems
- Real-time validation improves data quality
- New reports can be defined quickly
- Local performance targets can be defined & tracked.

**Max HA**

Designed to replace the existing patchwork of overlapping and duplicated reporting tools, Max for Housing (Max HA) is focused on satisfying the internal reporting needs of an association.

- Flexible pricing ensures it is affordable by all HA's, regardless of size
- Wide range of P1's supported, both standard and tailored
- Standard report templates can be adapted to meet local needs
- Easy-to-use.





40m sport hybrid  
Delivery 2013

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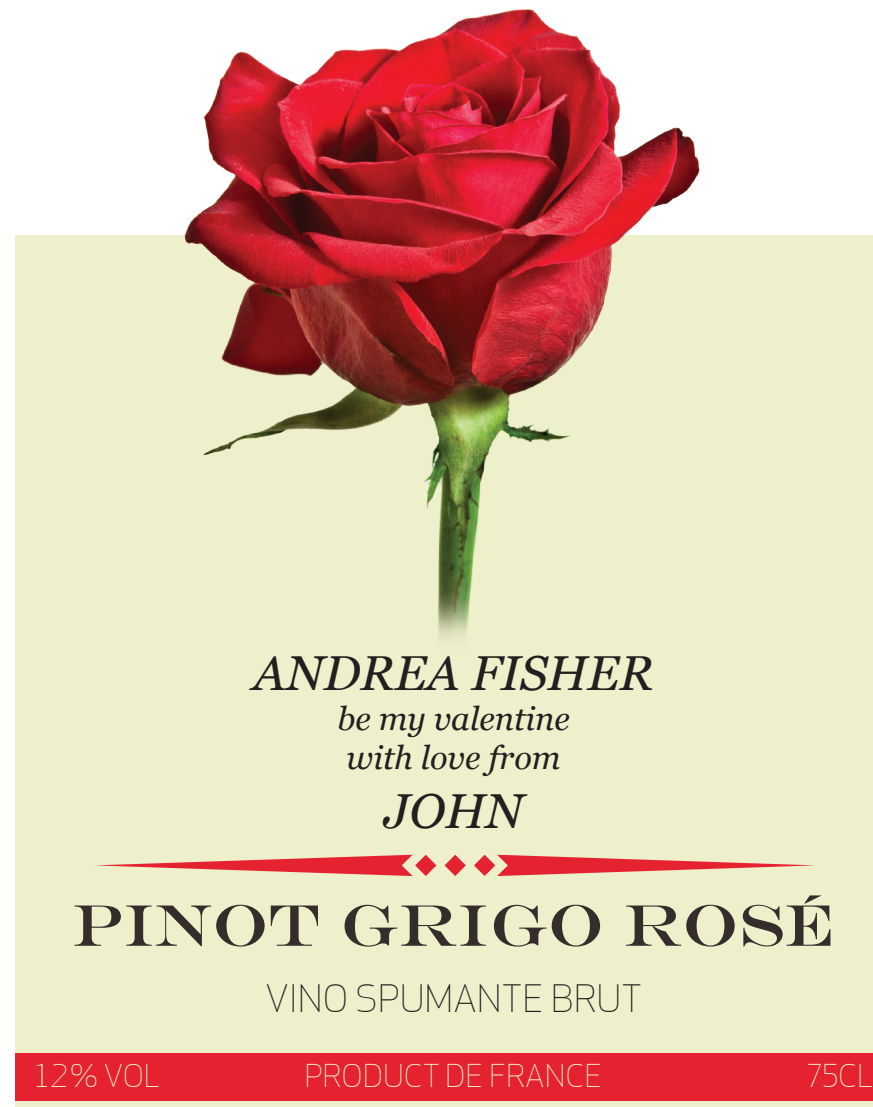


To my dear wife  
**Julie**  
Happy Anniversary  
All my love always  
**Simon**

**WHITE TEA & WISTERIA**

Natural Wax Scented Candle

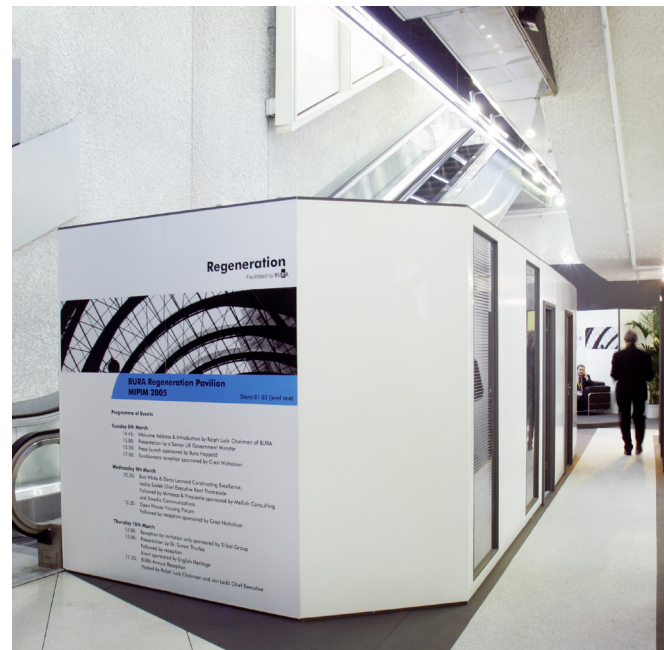
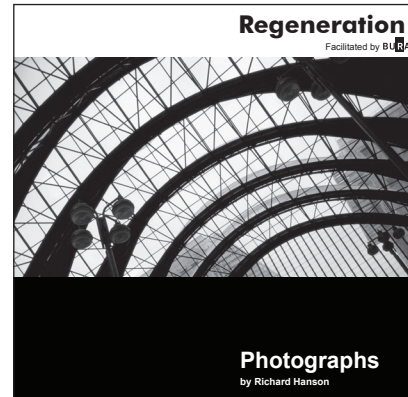






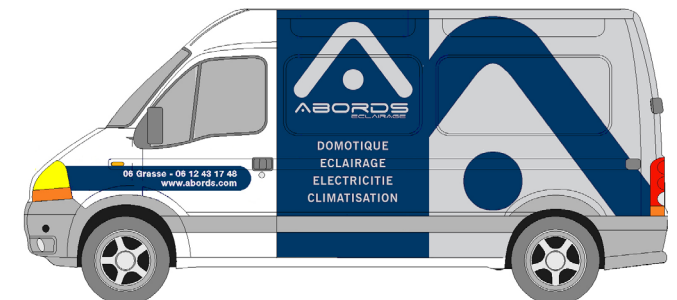
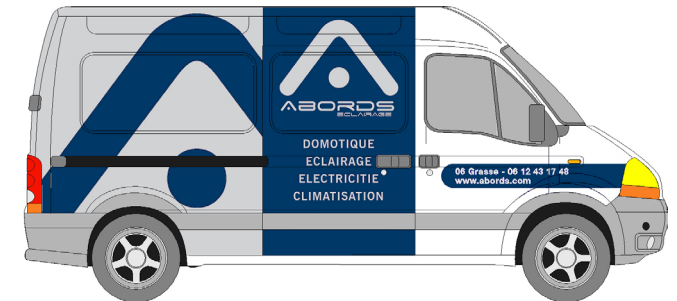
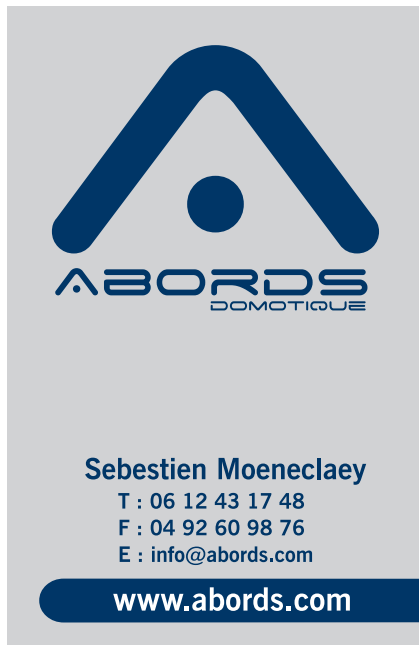


# Regeneration PAVILION EUROPE











**TEMteam**

## TEMteam product offerings

Integrate, simplify, control, save time & money

**TEMteam**

## Integrating telecom savings & control

**TEMteam background**

**What is TEM**

- The analysts perspectives
- Defining the pain
- Diagnosing the pain
- Creating vision

**TEMteam solutions**

**Curing the patient**

**TEMteam**

## What is TEM: analyst corner

Fortune 500 Companies: \$116 million (7-12% savings)  
Mid-size Companies: \$26 million (7-12% savings)

SO  
Do you know what is your total telecom services annual spend, & will you be interested in % savings?

- "More than 80% of enterprises' telecom invoices are wrong by an average of **6-8%** overbilling."
- The message is consistent across Industry's Analysts

**TEMteam**

## Supply Chain Logistics: 1 Country

**France example**

- 3 Office Locations
- 260 Employees
- 2 different divisions

**Invoicing per Country**

- Up to **277 monthly invoices!**
- As many AP/GL interfaces
- 600 phones fixed/GSM to monitor/audit/dispute**

**For Mobile alone:**

- Between 3 to 260 monthly invoices!
- As many AP/GL interfaces
- 260 GSMs to monitor/audit**
- Roaming
- Data
- Etc.

**TEMteam**

## Monthly Telecom Requirements

Requires **knowledge & systems integration** each month to...

**Automatic ERP integration**

**Line by line Irrespective of grouped contracts For each line (fixed, mobile & data)**

**Receive Invoices**

**Audit**

**Approve /Pay**

**Dispute**

**AP/GL approval to pay**

**Request operator credit Await acknowledgement Adjust invoice**

**TEMteam**

## TEMteam "starter kit"

DIY TEM: TEMteam will get you to a point where you can manage carrier/supplier negotiations yourself

**Starter Kit**

**project setup & coordination**

**One time change (rolled into savings %)**

**Recover % of part of savings**

**Monthly recurring to guarantee ongoing savings & control**

**managed services**

**savings**

**RFP or negotiations**

**Monthly SAAS db system**

**Auditing & approval**

**Full BPO**

**Package negotiations**

**Quick cost savings**

**RFP management**

**SLA management**

**exec support**

**Internal support**

**project plans**

**Communications**

**establish current spend**

**set objective levels of**

**money**

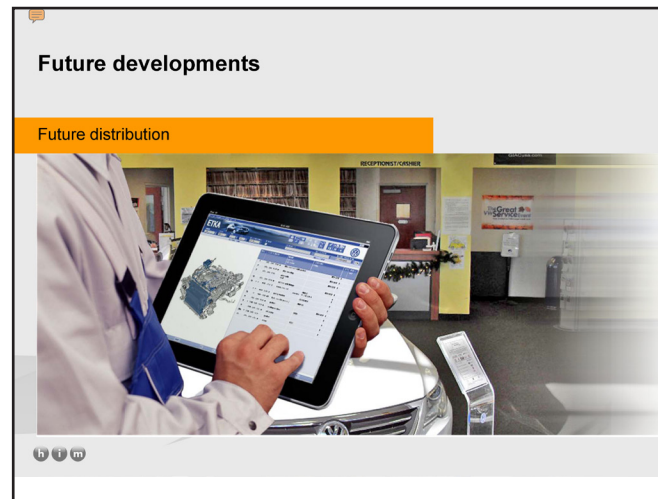
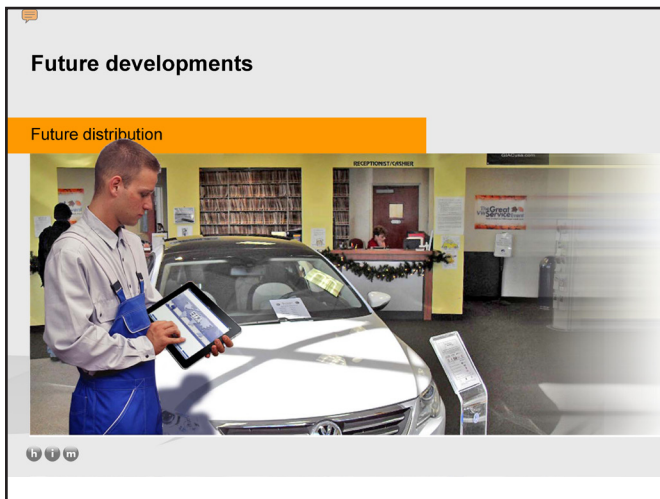
**time**

**control**

**strategic direction**

**business case**

**baseline**





## Investment Opportunity

## SOLAR RENEWABLE ENERGY

CENTRAL EUROPE

CWP &amp; EIP

## Summary of Opportunity

- ◆ € 35 mm fund investing in solar generated renewable energy
- ◆ Estimated 3.5X+ gross return over 5 years
  - Local grants and subsidies bring returns to: 7-10X\*
- ◆ Life of fund 5 years + 2 one year extensions
  - Investment period until Dec 31 2012
- ◆ Fees 2% / 20% carried interest
- ◆ Target countries: EU (10) / Balkans

\* Such local advantages not considered in the financial model or rest of presentation

CWP &amp; EIP

4

## Investment Concept – Cash Flows

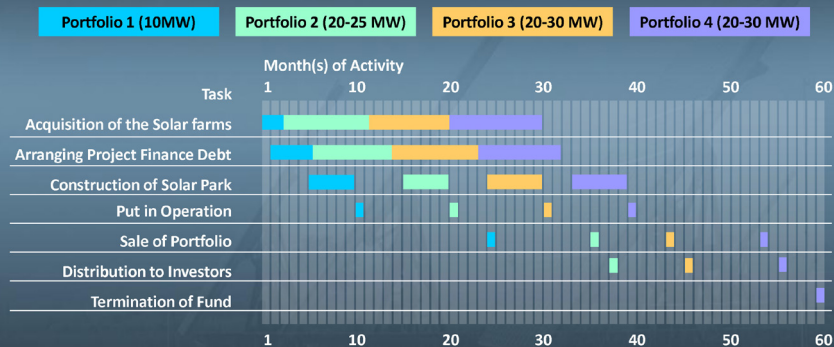
- ◆ Based on prior structure a € 35 mm fund will have the following cash flows
- ◆ Cash flows to the Fund (mm €) :
  - 2009: (-10.8) for project equity and costs
  - 2010: (-21.1) for project equity and costs
  - 2011: (-1.6) net consisting of: (-23.3) for project equity and costs + 21.7 from disposals
  - 2012: +12.8 net consisting of: (-30.7) for project equity and costs + 43.5 from disposals
  - 2013: +38.3 from disposals
  - 2014: +48.0 from disposals
- ◆ Constructs 75 MW
  - Fund both extendable and scalable to 150 MW if determined by investors to be economically productive
- ◆ Cash on cash 3.5X gross and 3.0X net of management fees and carry
- ◆ IRR 46% gross and 35% net
- ◆ Assumes no subsidies or grants or tax shields which if secured increase returns to 7 to 10 X investment
  - Grants and tax shields available in BG and CZ
  - Export subsidies available for HR and SR
  - Subsidies for foreign investors available in all countries

CWP &amp; EIP

10

## Timetable of Fund

### Detailed Timetable for Solar Fund



CWP &amp; EIP

15











## Oasis

services

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Positions Available

OASIS Services  
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Fax: +33 (0)4 92 28 70 70  
info@oasisfrance.com

### Welcome to Oasis Services

Situated on the Cote d'Azur, Oasis has been recruiting the finest domestic staff for almost a decade, successfully placing household personnel throughout the French Riviera and worldwide.

We provide staff of the highest calibre for both long term and short term positions in private homes, country estates and luxury vacation villas. Our candidates are regularly placed with great success within family households, celebrity homes, luxury chalets and Royal palaces.

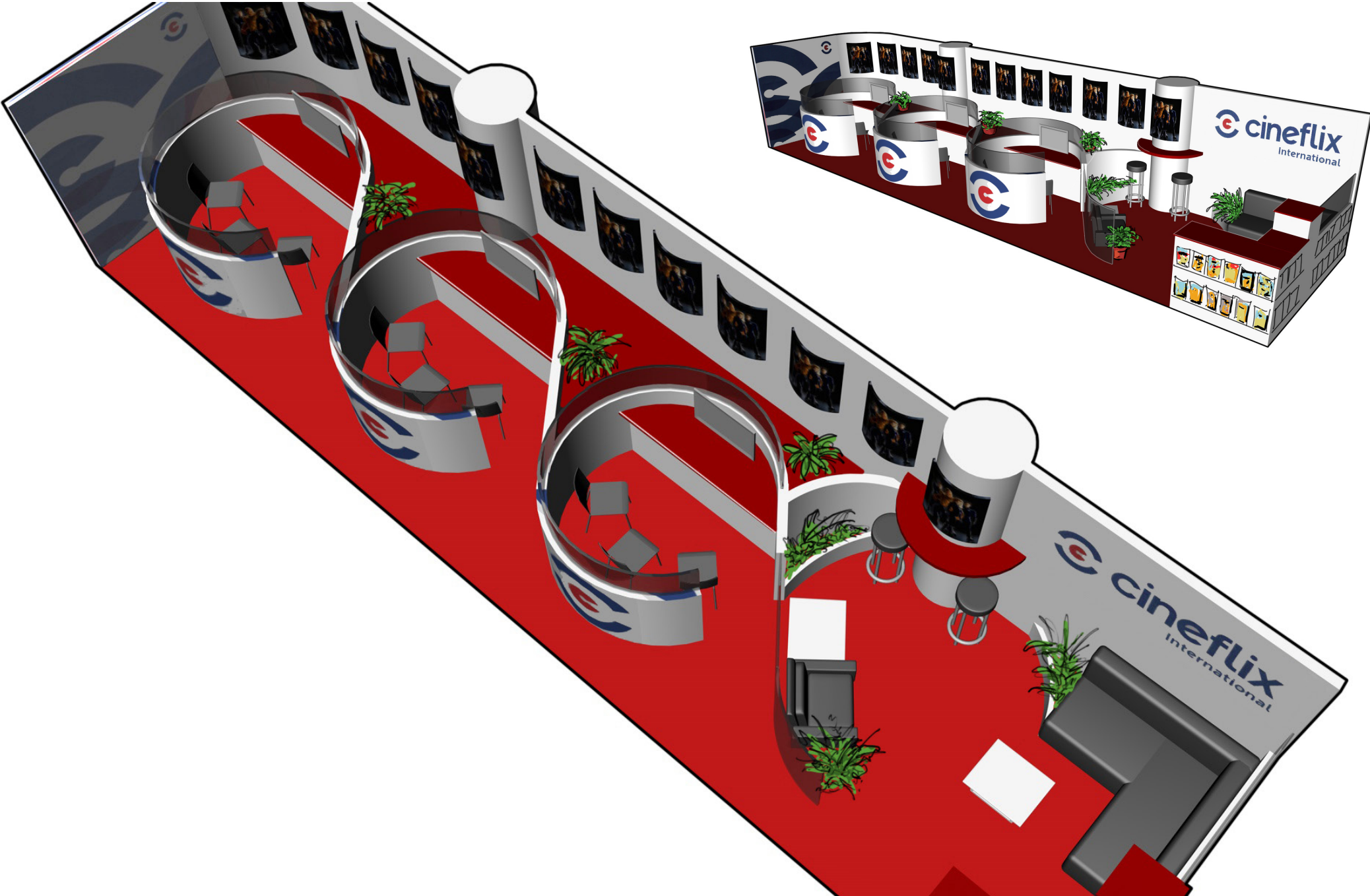
Our office staff have themselves worked for many years within the service industry and use their wealth of experience in this field to understand our clients individual preferences and requirements.

Personal concierge services are available for clients arriving for summer vacations or moving to the coast and needing assistance in sourcing their every need.

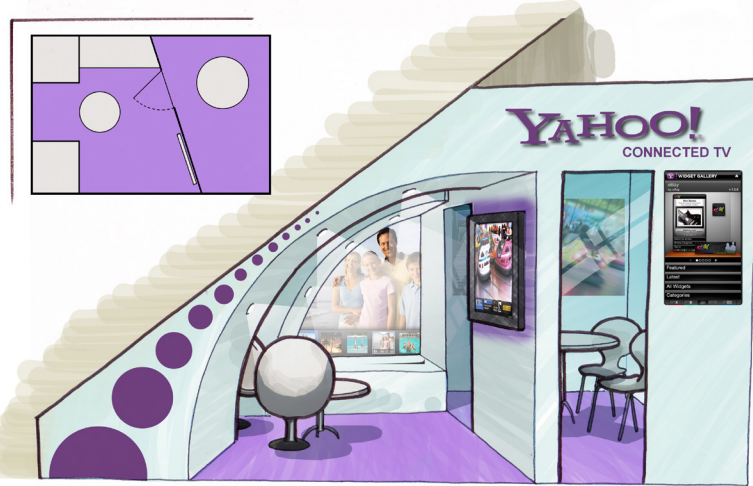
Working in association with established professionals based on the coast, we also offer a complete Property Management Service for home owners who require their properties to be well cared for and properly maintained whilst they are not in residence.



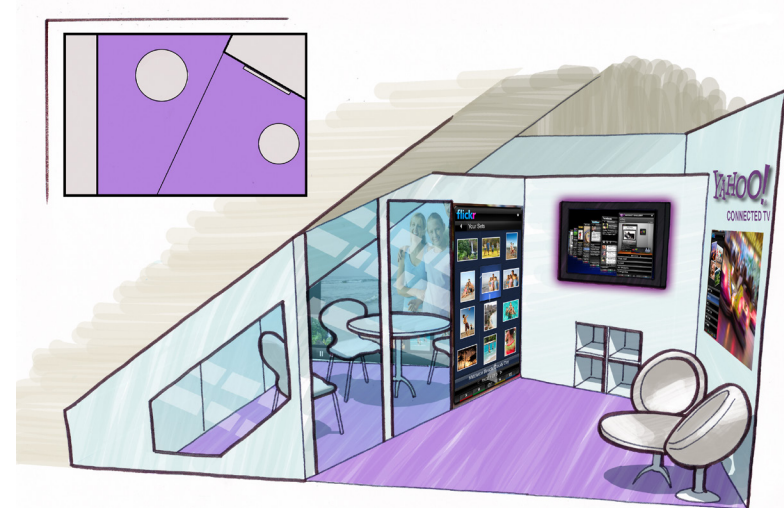
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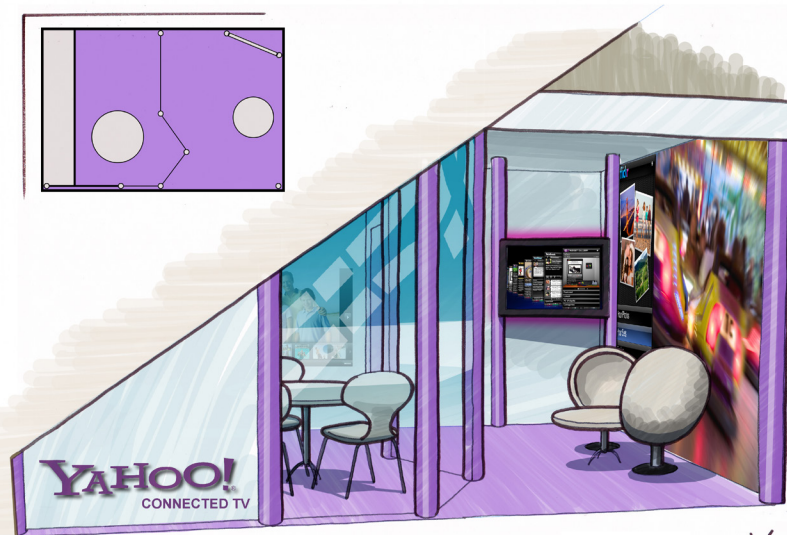




YAHOO



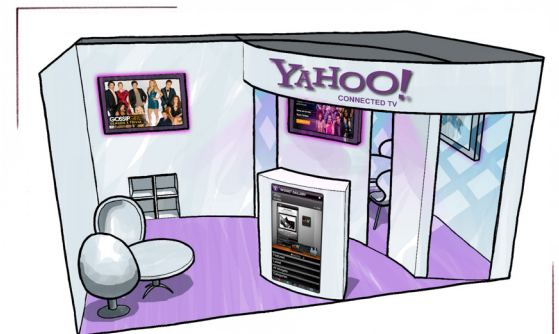
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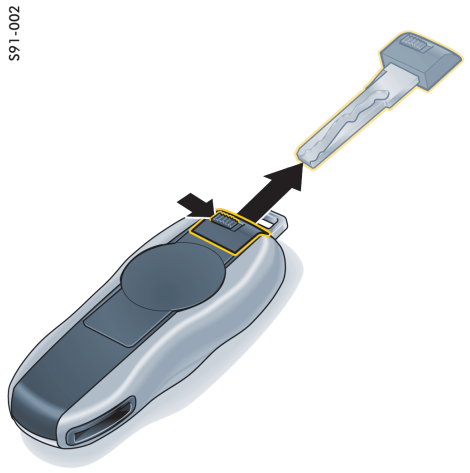
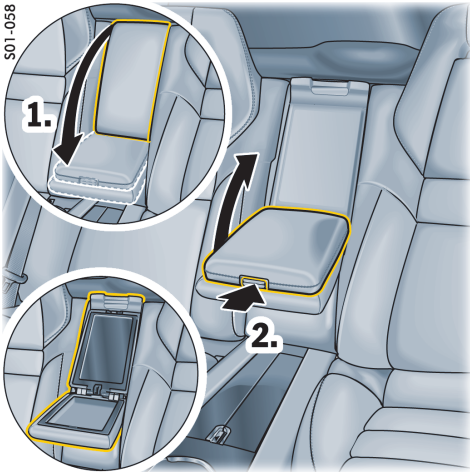
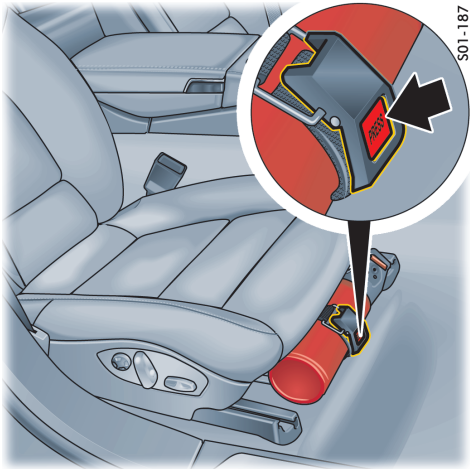
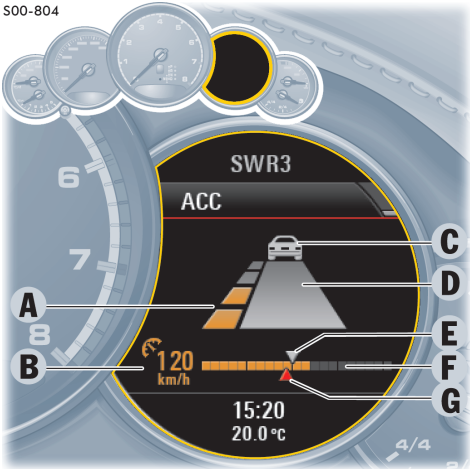
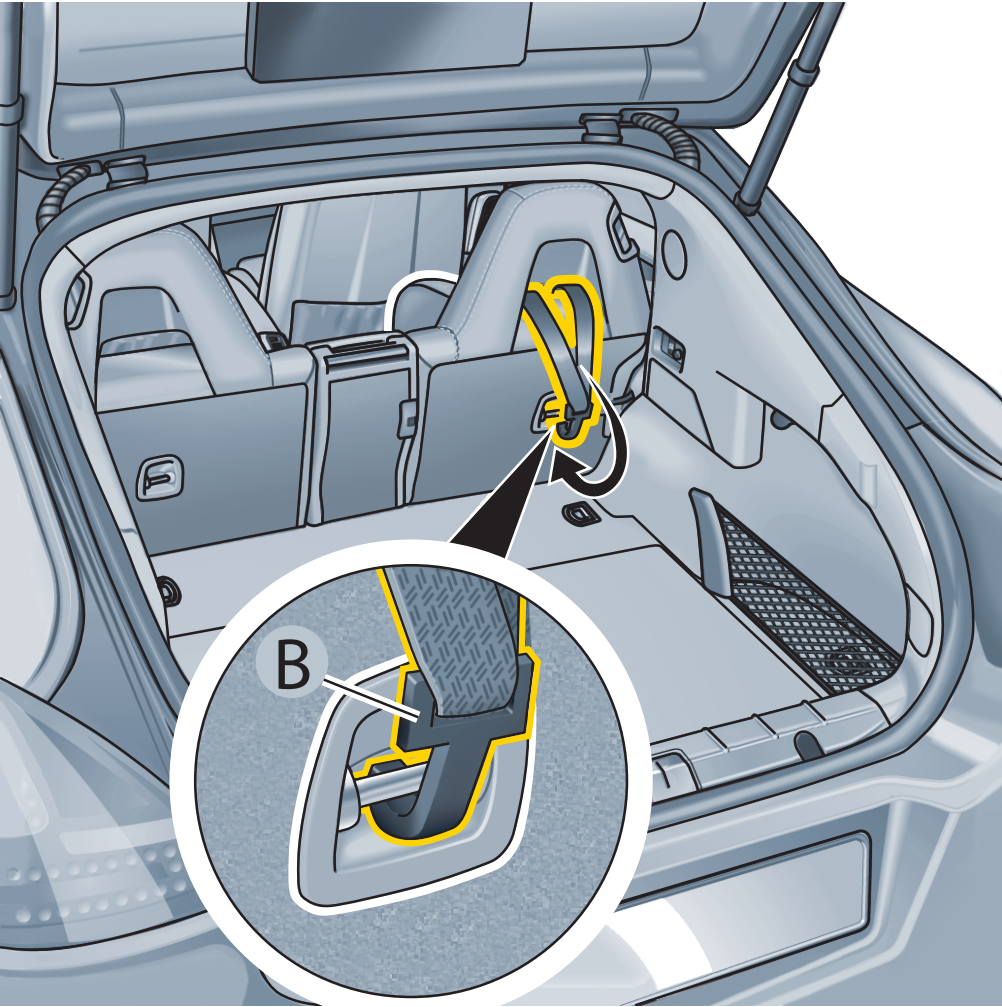
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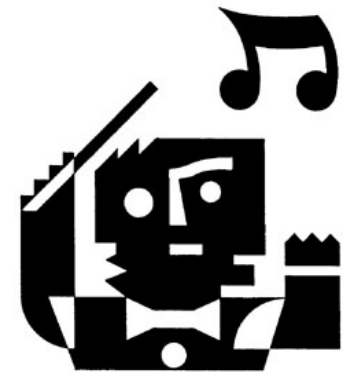
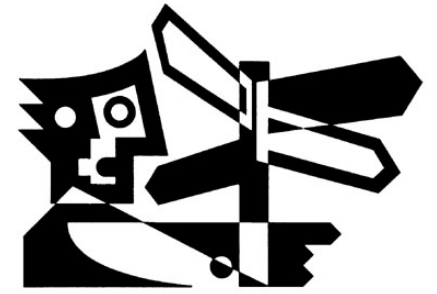
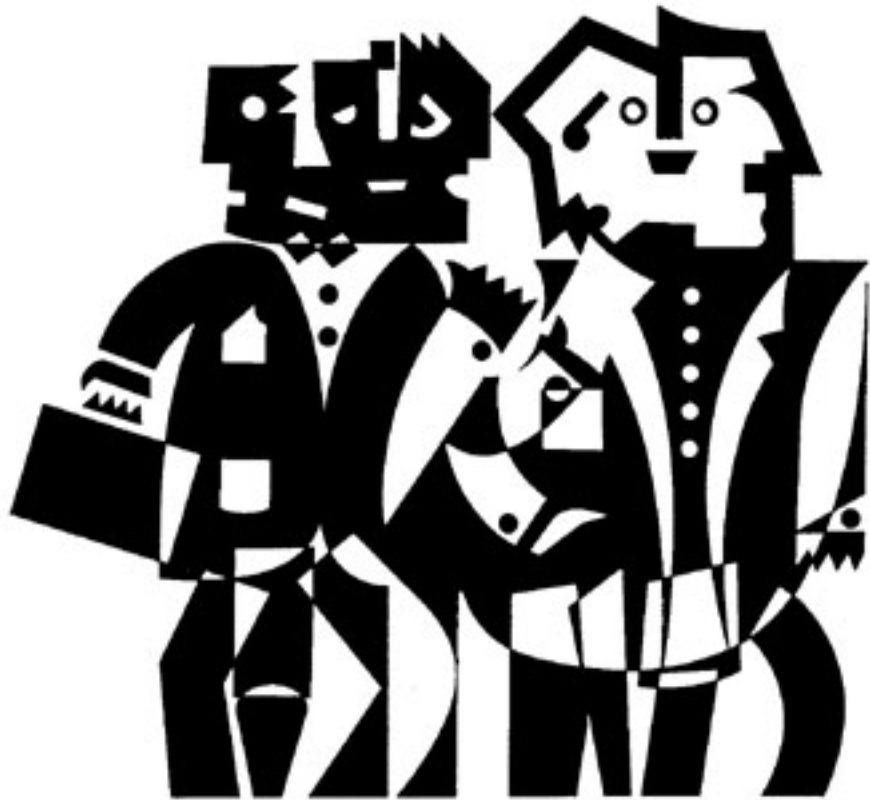
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